



# PROVIDER BRIEFING

VOLUME 2009, ISSUE 3

The Provider Briefing is a quarterly newsletter containing information and announcements for our provider partners.

## IN THIS ISSUE

- » **RENEGOTIATION PROCESS FOR 2009**
- » **NEW EMPLOYERS**
- » **WELCOME JESSE OBERLOH, LISA BECKER, BROOK LINDEN AND TIERNEY JENSEN**
- » **CONGRATULATIONS TO JEN LINDEN**
- » **ANNUAL SEMINAR A SUCCESS**
- » **MONTHLY MEMBERSHIP REPORTS ONLINE**

## RENEGOTIATION PROCESS FOR 2009

Each year, The Alliance mails a notice to participating providers whose Provider Services Agreements require renegotiation.

Renegotiation letters will be delivered to providers on or before August 1, 2009. The negotiation period for agreements begins September 1, 2009.

If you receive a renegotiation notice, please understand it is NOT a termination notice. If you have questions about the contract renegotiation process, please contact Heather Oliva, provider relations manager, [holiva@the-alliance.org](mailto:holiva@the-alliance.org), or 608.210.6616; or Mark Xistris, vice president, business development & provider relations, [mxistris@the-alliance.org](mailto:mxistris@the-alliance.org), or 608.210.6650.

## NEW EMPLOYERS

The Alliance recently welcomed the following employers to our cooperative:

- » **Axium Foods**, effective 7/1/2009
- » **DeLong Company, Inc.**, effective 6/1/2009
- » **Landmark Services Cooperative**, effective 5/1/2009
- » **MasterMold LLC**, effective 7/1/2009
- » **Metalcraft of Mayville, Inc.**, effective 6/1/2009
- » **Robinson Brothers Environmental**, effective 5/1/2009

Also, please note, the following employer will be changing their Third-Party Administrator (TPA):

- » **ABS Global, Inc.** from CMS to UMR-Fiserv Health, effective 7/1/2009

The following employer is no longer with The Alliance:

- » **Mitek Corporation**, effective 7/1/2009

A complete list of Alliance employer members is also available at [www.the-alliance.org/membershipreports.aspx](http://www.the-alliance.org/membershipreports.aspx).

# PROVIDER BRIEFING

page 2

## WELCOME JESSE OBERLOH, LISA BECKER, BROOK LINDEN AND TIERNEY JENSEN



Jesse Oberloh has joined The Alliance as member services manager. In this position, Jesse will work closely with members to help them achieve their goals of strategically managing their health benefit and ensuring The Alliance exceeds their expectations.

Jesse comes to The Alliance with a strong background in understanding health benefit performance and has a wealth of knowledge working with self-funded employers. He has previously worked for many agent/consultant partners. He is very familiar with The Alliance's mission and has come highly recommended by some of our members who have worked with him. Credited for the role he has played in helping employers lower their health care cost trend, Jesse will be an asset to The Alliance and the members we serve.

Lisa Becker has also joined The Alliance staff as customer service advocate. She brings more than five years of customer service experience to The Alliance.



Brook Linden has joined The Alliance as receptionist. She brings more than three years' experience as an administrative assistant at a long term care insurance company.



Tierney Jensen has joined The Alliance as marketing and member services assistant. She brings experience in marketing, sales and customer service and will be instrumental in serving the needs of Alliance staff as well as members and others.

Please join us in welcoming **Jesse**, 608.210.6645, **Lisa**, 608.210.6609, **Brook**, 608.210.6635, and **Tierney**, 608.210.6642.



## CONGRATULATIONS TO JEN LINDEN

Jen Linden has accepted the position of customer service/data entry associate. Previously Jen served as receptionist. In her new position, Jen will split her time between answering customer service

requests and entering claims. Jen brings two years of customer service experience with previous employers and data entry experience gained in her tenure at The Alliance.

Please join us in congratulating **Jen**, 608.210.6604.

## ANNUAL SEMINAR A SUCCESS

The Alliance Annual Seminar on May 14 was well attended. More than 200 members and other employers from southern Wisconsin, eastern Iowa, and northern Illinois; health care provider organizations; and guests came together at the Monona Terrace Community and Convention Center.

They were there to learn more about *Revolution Not Reform: The Battle for Better Care* with noted speaker Michael Millenson. Millenson touched on the ways attendees could improve health care.

Read the [executive summary](#) today.

## MONTHLY MEMBERSHIP REPORTS ONLINE

The Alliance [July 2009 Membership Report](#) has been posted on our Web site. As a reminder this is a full report. Full reports are posted in January, April, July, and October.

If you have questions, email [providerservices@the-alliance.org](mailto:providerservices@the-alliance.org).

Visit [www.the-alliance.org/membershipreports.aspx](http://www.the-alliance.org/membershipreports.aspx) for past reports.

## COMMENTS, SUGGESTIONS AND ARTICLES FROM READERS ARE WELCOME.

Cathy Lanser, *editor*

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**THE ALLIANCE**  
Employers moving health care forward

